



Hire Manager Opportunity

Company

General Equipment Rentals is a leader in the forklift and access equipment hire industry and has been established for over 40 years. We also own and operate Melbourne Scissor Lift Hire. Our key focus is quality customer service and on-time, on-demand delivery.

Position

An exciting opportunity has arisen for a Hire Manager in our Braeside premises. You will be responsible for both managing our hire operations and team as well as driving new business opportunities.

Your responsibilities will include:

- Leading and managing our hire team
- Negotiating hire contracts for our range of forklift trucks, scissor lifts and other access equipment and accessories.
- Driving sales by servicing and growing existing clients
- Business Development, generating new leads and converting quotes into sales
- Providing exceptional customer service
- Handling incoming calls and inquiries and being the first point of contact for our customers

Candidate

This is an excellent opportunity for individuals who can demonstrate:

- Experience in the hire or forklift and access equipment industry
- Sales experience and the willingness to pick up the phone and call
- Experience in managing and growing relationships with new and existing clients
- Proven people management experience
- Strong computer skills

Benefits

- Generous above market salary package, negotiable based on experience
- Opportunity to manage our entire hire operations
- Modern premises

If you are interested in the above position, we would love to hear from you. Please email your resume to jhibbert@gerentals.com.au